

# workgroup/Legal

Wednesday 19th June 2024  
wallacespace clerkenwell / London

NOW  
INCLUDES A  
GAMESHOW!

event for 70 GCs, run by:

|                                                                                                                                                                                                                            |                                                                                                                                                                                                                                            |                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                              |                                                                                                                                                                                                                           |                                                                                                                                                                                                                                          |                                                                                                                                                                                                                       |
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|  <p><b>Stephanie Wallace</b><br/>General Counsel</p>  |  <p><b>Sunil Sehgal</b><br/>Chief Counsel,<br/>Northern Europe</p>  |  <p><b>Zaffrin O'Sullivan</b><br/>General Counsel</p>  |  <p><b>Mark Maurice-Jones</b><br/>General Counsel &amp;<br/>Compliance Officer</p>  |  <p><b>Catie Sheret</b><br/>General Counsel</p>  |  <p><b>Ofei Kwafo-Akoto</b><br/>Head of Legal -<br/>Europe</p>  |  <p><b>Allia Khan</b><br/>Head of Legal</p>  |
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# Here's how it works.

There are 2 types of session at the event:

## WORKGROUP



## PANEL



**WORKGROUPS** are hour-long discussion groups of 10 GCs. Each is led by a GC. There are 18 workgroups to choose from. You pick 3.

**PANELS** give us a break from the workgroups, where we discuss the big topics as a group. There are 3 panels over the course of the day.

The agenda begins on the next page, starting with the first panel.  
Registration begins at 0830.



The best event out there for **General Counsel**. No vendors, just a community of lawyers coming together to discuss pressing topics in a safe and stimulating environment.



**Rossana Eloisa Conti**  
General Counsel  
GoCardless

No other event caters so well to **GCs/Directors of Legal**. Whether a sole GC or lead of large in-house team you will definitely find this to be a really useful and rewarding day, discussing real-life challenges with peers in the same circumstances as you.



**James McCulloch**  
Director of Legal Operations  
Flagship Group



## Watch the highlights from last year!



REGISTRATION

0830 - 0900

PANEL 1

0910 - 0950



When should companies weigh in on contentious issues?

Businesses instinctively avoid wading in on controversial issues like Israel/Gaza, climate, human rights, LGBTQIA+, abortion...

But has the world moved on? When should we as a business choose to take a stance? Isn't neutrality the real risk?



Sunil Sehgal  
Chief Counsel, Northern Europe  
Mondelez International



Zaffrin O'Sullivan  
General Counsel  
ITN



Russell Johnstone  
General Counsel  
EE & BT Consumer



Alex Woolgar  
Partner  
Mills & Reeve

PENTHOUSE



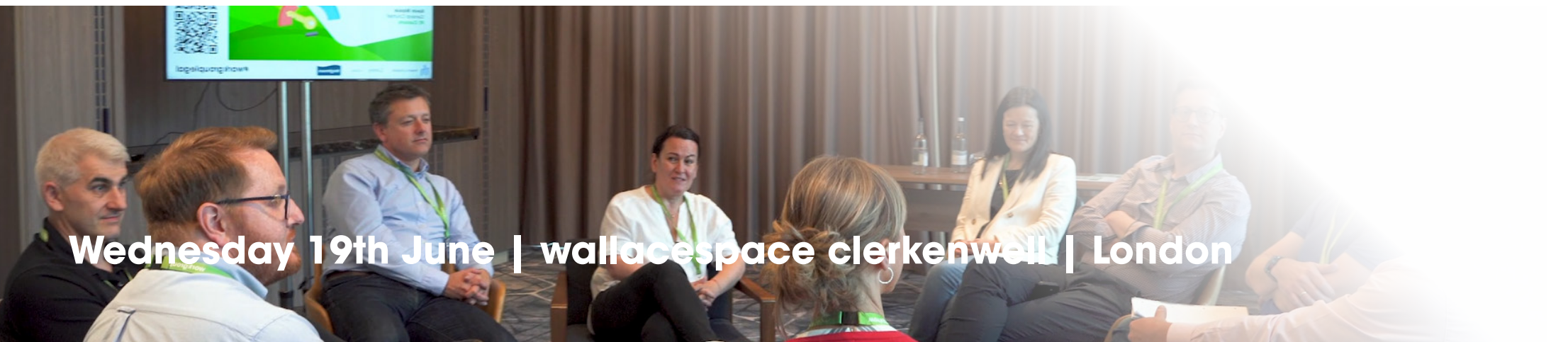
WORKGROUPS 1  
0950 - 1040

Choose your first workgroup.

You have 6 workgroups to choose from, on the right. Pick one.

These informal discussion groups are capped to 10 participants. After, we return to the main room for round-ups of each workgroup.

ROUND-UPS  
1040 - 1100  
BREAK  
1100 - 1130



TEA

OPTION 1

Mind the pigeon-hole!

How do I prove Legal’s value, to avoid being pigeon-holed as just “the lawyer”? How can I show the numbers behind our legal work, especially the intangibles like liability savings?



Ofei Kwafo-Akota  
Head of Legal - Europe  
GLP Capital Partners

COTTON

OPTION 3

How to say “no” nicely, and manage your time better.

We’re pulled in so many directions, but how can we decline constructively, and prioritise what will make a difference to the business and the legal function?



Neetu Ogle  
Legal Consultant,  
Experienced General Counsel

HEMP

OPTION 5

Am I a safe space?

Does your leadership make people feel safe? How do you balance the business with looking after your team, their wellbeing, and their positivity?



Allia Khan  
Head of Legal  
Birmingham Law Society

SILK

OPTION 2

How to catch up on AI.

Feeling stuck about where to start with AI? Or about managing the legal risk? How can we stay up to date with all things AI? Explore with Zaffrin and A&O’s AI supremo, Alex Shandro.



+ A&O SHEARMAN



Zaffrin O’Sullivan  
General Counsel  
ITN

COFFEE

OPTION 4

Say goodbye to “strategic business partnership”.

Are we still just “strategic partners” to the business? Aren’t we actually in the business? Aren’t we decision-makers, who are capable of more than just advice?



Sunil Sehgal  
Chief Counsel, Northern Europe  
Mondelez International

TIN

OPTION 6

They want how much?!

How do you justify the cost of additional lawyers into your team with the CFO? How do other GCs get budget sign-off on pricey new hires? And do junior lawyer salaries even stack up to the salaries they expect?



Mark Levine  
Director, In-house Legal  
BCL Legal

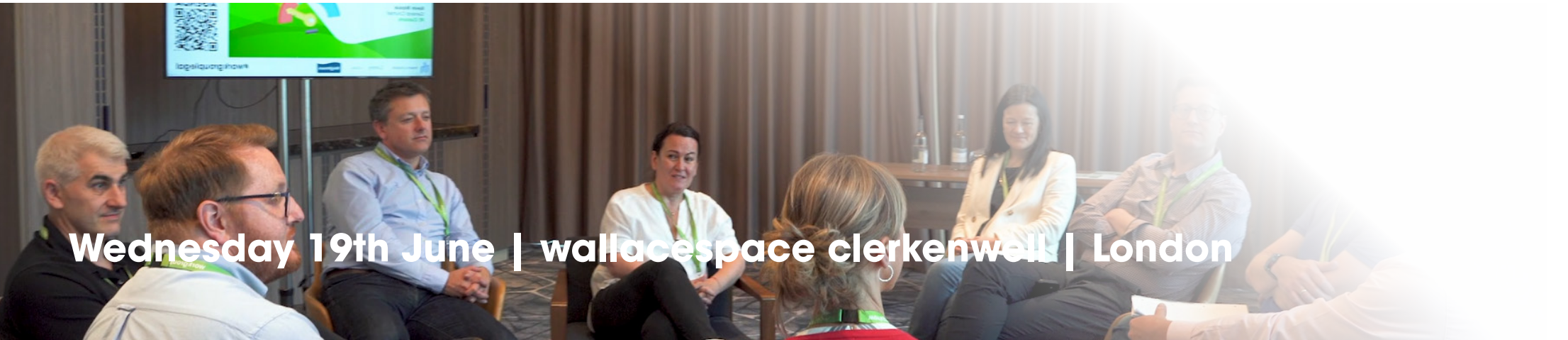
**WORKGROUPS 2**  
**1130 - 1220**

**Back to the workgroups.**

There are once again 6 to choose from. Take your pick.

A second round of workgroups, with round-ups back in the main room, followed swiftly by lunch.

**ROUND-UPS**  
**1220 - 1240**  
**LUNCH**  
**1240 - 1330**



**SILK**

OPTION 1

**Championing the champions.**

What does recognition look like in your team? How do you celebrate your lawyers when they do the right thing? And how else do you drive a culture of inclusive leadership in your wider business?



**Mark Maurice-Jones**  
GC & Compliance Officer  
Nestlé

**COFFEE**

OPTION 3

**Plugging into the horizon.**

How do I harness my peer network and outside counsel, to stay plugged in and one step ahead?



**Shrina Shah**  
General Counsel

**TIN**

OPTION 5

**Am I too ivory tower?**

Are you more strategic, or more tactical? How do you balance managing upwards with staying grounded and the day-to-day hands-on of running a legal function?



**Ruwan De Soyza**  
General Counsel  
Thunes



**TEA**

OPTION 2

**How to be a swan.**

In a crisis, how do I stay calm on the surface, while paddling furiously beneath? How do other GCs handle the pressure? And should we show it, if we are struggling?



**Rebecca Giannotta**  
Vice President Legal  
Lyst



**HEMP**

OPTION 4

**Make America easy again.**

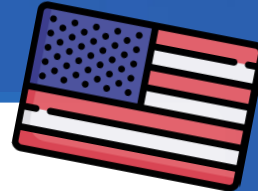
Are American lawyers too rude? Are you ready for non-compete changes? Have questions on US law which you always wanted to know the answers to? Send in your questions!



**Gerry Silver**  
Partner  
Sullivans



**Kim Herman**  
Partner  
Sullivans



**COTTON**

OPTION 6

**Legal's not special.**

Why must our innovation come from within Legal? Can't we pick up tools and ideas from other functions? Is our innovation too siloed?



**Kelly Young**  
General Counsel  
Marie Curie UK



**PANEL 2**  
**1330 - 1410**



**Pushed to our ethical limit?**

**Are the commercial pressures put upon GCs forcing us to compromise on our own ethics and values?**

What is the limit to this compromise?  
Should I be the sole owner of ethics, and how do I hold power accountable?

How do we create a culture of courage and dissenting views, so that our industry can stand up when needed?



**Stephanie Wallace**  
General Counsel  
**Metro Bank**



**Jeremy Barton**  
General Counsel  
**KPMG UK**



**Nilema Bhakta-Jones**  
Founder & General Counsel  
**Courageous Leaders**



**Matthew Hattersley**  
Partner  
**Clarion**

**PENTHOUSE**



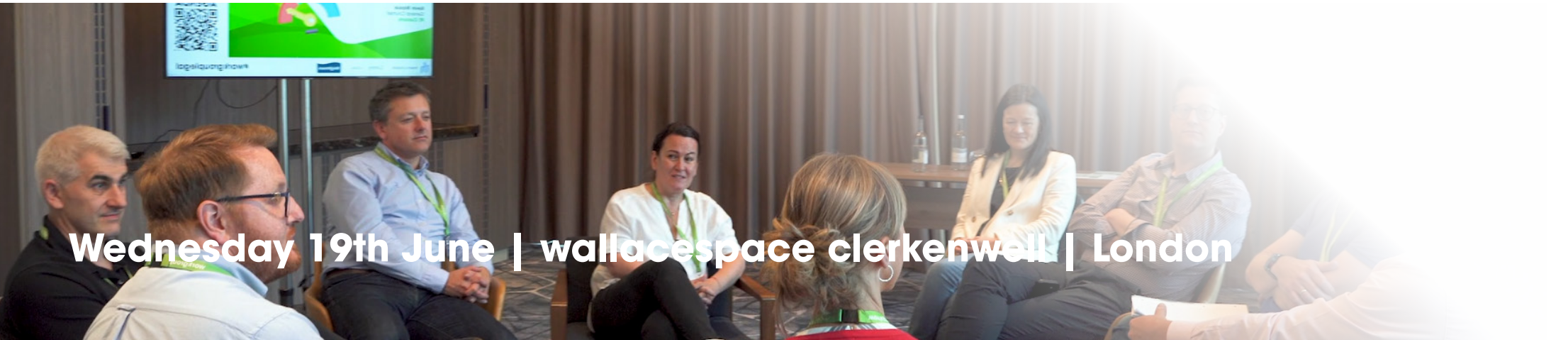
WORKGROUPS 3  
1410 - 1500

Choose your final workgroup.

These is the last round of workgroups.  
Again, 6 to choose from.

Then back to the main room for round-  
ups, followed by a short break before the  
gameshow.

ROUND-UPS  
1500 - 1520  
BREAK  
1520 - 1540



SILK

OPTION 1

Love-bomb your Superusers!

Your legal function has “superusers” – people who use your services the most – but how are you getting the most out of these relationships, to constantly improve your Legal-as-a-Product?



Tom Rice  
Legal Director  
TravelPerk

TIN

OPTION 3

Too much green?

Is my ownership of climate and sustainability taking over my job? Or is net zero a natural fit for the GC acting as moral compass?



Ciara Galbraith  
Group Head of Legal  
Centaur Media

COFFEE

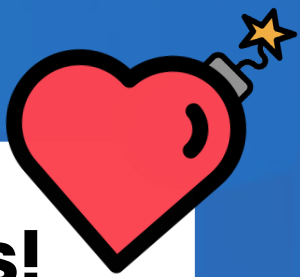
OPTION 5

A deadly embrace?

As private practice and in-house pay move further apart, has the private practice/law firm dynamic become a deadly embrace?



Russell Johnstone  
General Counsel  
EE & BT Consumer



COTTON

OPTION 2

How to win over a CEO.

How do I insist on my view being heard outside of legal, and not just when the decision is already made? How do I break through with my CEO?



Stephanie Wallace  
General Counsel  
Metro Bank

HEMP

OPTION 4

Wearing all the hats.

When functions other than just Legal report into me, how do I wear all their hats on the Executive? How do I manage the time, but also represent all responsibilities well?



Ricardo Gomes da Silva  
General Counsel &  
Director of Systems  
Family Action

TEA

OPTION 6

Making time for the horizon.

Do you have a structured process for scanning what’s on the horizon? Or are you sometimes blindsided by regulation? How do other GCs lift their heads up?



Marianne Jarvis  
Head of Legal  
Hall & Woodhouse



**PANEL 3**  
**1540 - 1700**

**THE GC GAMESHOW RETURNS!**

**RED TEAM** and **BLUE TEAM** go head-to-head in the return of the GC gameshow!

Presented with a series of dilemmas, teams will race to “buzz in” with their answer, whilst the opposing team has to disagree.

And it’s up to you - the audience - to vote who answered best with your paddles!

Prizes to be won! Blue drinks to be quaffed!

**CLOSE + DRINKS**  
**1700 onwards.**



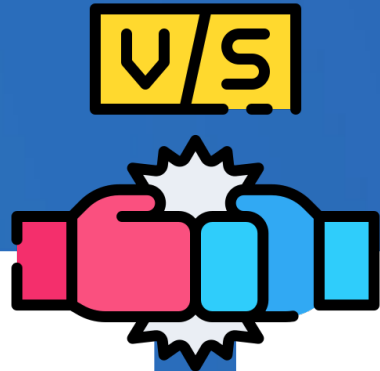
**PENTHOUSE**

+ Drinks and canapés. 

**YOUR HOST**



**Kim Herman**  
Partner  
**Sullivan & Worcester**



**RED TEAM**



**Bonike Bracewell**  
General Counsel  
**Save the Children UK**



**Sam Ross**  
Chief Legal Officer  
**Remote**

**BLUE TEAM**



**Rebecca Giannotta**  
Vice President Legal  
**Lyst**



**Harpreet Sagoo**  
General Counsel  
**Ricardo plc**

## Three ways to sign up.

1. Sign up online for £550+VAT [here](#).
2. Request an invoice, by contacting Peter [here](#).
3. Join **Workgroup Premium**\*.

Please note - registrations from those who do not lead an in-house legal team will be refunded.

However, sponsorship enquiries can be made via email [here](#).

\*Workgroup Premium is a paid subscription, which gives you - and your deputy - passes to all Workgroup Legal events. Sign up [here](#).



Follow Workgroup on LinkedIn [here](#) for all event updates.



It was a brilliant experience. The interaction and discussions with other GCs/Heads of Legal was **much more valuable than the usual presentation-style events**.



**Marianne Jarvis**  
Head of Legal  
Hall & Woodhouse

If you are responsible for leading a team of legal professionals then I'd **highly recommend attending the next event**. 10/10 for the organiser Peter Daniels, the speakers, attendees and venue.



**Sarah Carr**  
Group Head of Legal - Commercial & IP  
LeoVegas Group

**Workgroup Legal is my favourite event in the calendar** - engaging, motivating and a brilliant way of networking with your peers... Roll on next year!



**Michael Astle**  
Executive Director, Legal Affairs  
Quotient Sciences

**This was a great day.** Super insightful and a chance to interact with others facing the same challenges in a supportive and helpful environment.



**Dan Dally**  
Head of Legal - EMEA  
Confluent

