

workgroup/ Legal

Thursday 9th November 2023
wallacespace spitalfields / London

event for 60 GCs, run by:



Máire Barr
General Counsel - Europe




Helen Selby
General Counsel




Jonathan Keen
Head of Legal, EMEA & APAC




Natalie Salunke
General Counsel




Jeremy Barton
Partner, General Counsel




Merley Okine
General Counsel




Sam Ross
General Counsel


Here's how it works.

There are 2 types of session at the event:

WORKGROUP



WORKGROUPS are the bread and butter of the event. They are hour-long discussion groups of 10 GCs. Each is led by a GC. There are 18 workgroups to choose from. You pick 3.

PANELS give us a break from the workgroups, where we discuss the big topics as a group. There are 3 panels over the course of the day.

The agenda begins on the next page, starting with the first panel.

Registration begins at 0830.

PANEL



The best event out there for General Counsels. No vendors, just a community of lawyers coming together to discuss pressing topics in a safe and stimulating environment.



Rossana Eloisa Conti
General Counsel
GoCardless

You have cracked the magic code to give lawyers at the top of their game a safe environment to be honest and open to learning. An amazing exclusive network for GCs and Heads of Legal.



Harpreet Sagoo
General Counsel
parcelLab

It can be a struggle to get away from the office for a full day, but I would 100% recommend making the time investment in this super organised and impactful event, **attended by a large number of high-quality GCs.**



Kelly Young
General Counsel
Marie Curie UK

No other event caters so well to GCs/Directors of Legal. Whether a sole GC or lead of large in-house team you will definitely find this to be a really useful and rewarding day, discussing real-life challenges with peers in the same circumstances as you.



James McCulloch
Director of Legal Operations
Flagship Group



REGISTRATION
0830 - 0900
PANEL 1
0910 - 1000

Are we still lawyers?



Is our obsession with commercial leadership letting us lose touch with the legal profession?

Are these commercial aspirations degrading the value of good, technical legal advice? And at what point do you stop becoming a legal professional? When are we just 'psuedo lawyers'?



Merley Okine
General Counsel
Ebiquity



Zaffrin O'Sullivan
Legal Director, TV & Entertainment
Virgin Media O2



Sam Ross
General Counsel
Remote



Will Samengo-Turner
Partner
Allen & Overy

APOLLO - SOYUZ



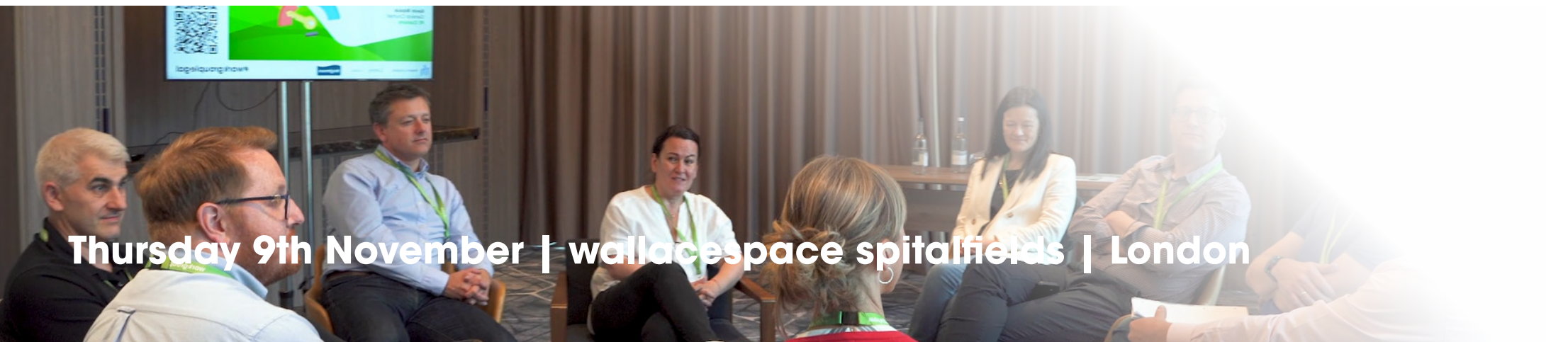
WORKGROUPS 1
1010 - 1120

Choose your first workgroup.

There are 6 to choose from, each facilitated by a General Counsel.

These informal discussion groups are capped to 10 participants. After, we return to the main room for round-ups of each workgroup.

RECAPS + BREAK
1120 - 1150



VOSTOK

OPTION 1

Let's kill Legal.

Let's imagine your CFO wants to scrap Legal... In this "kill-the-business" exercise, we commit to negative brainstorming and thinking existential Legal, to find out your value.



Daniel Dally
Head of Legal - EMEA
Confluent

VALENTINA

OPTION 3

Putting Legal on the map.

How do we ensure that our teams feel seen and valued by the business? And how do we build recognition for our wins in the business?



Máire Barr
General Counsel - Europe
Kellanova

ALDRIN

OPTION 5

Thinking of taking on a new function or responsibility?

What are the pros and cons? How do I balance and complement my legal role with a new one, and what should I be aware of?



Hinthepal Shah
General Counsel & HR Director
InPost UK



GAGARIN

OPTION 2

Goodwill hunting.

Without the slow-to-earn stakeholder trust of having years on the job, how do I push for big change all while building relationships?



Merley Okine
General Counsel
Ebiquity

ARMSTRONG

OPTION 4

Retain and grow.

What is the SQE and how can I keep my current legal team from leaving? From SQE and trainees to career paths for senior lawyers, how are other GCs growing 'their own' and retaining lawyers in their current team?



Mark Levine
Founder
BCL Legal

TELSTAR

OPTION 6

Model behaviour.

Do you see yourself as a role model? How do you go beyond your day job to empower others?



Dipika Aggarwal
General Counsel
Spoon Guru



WORKGROUPS 2
1150 - 1250

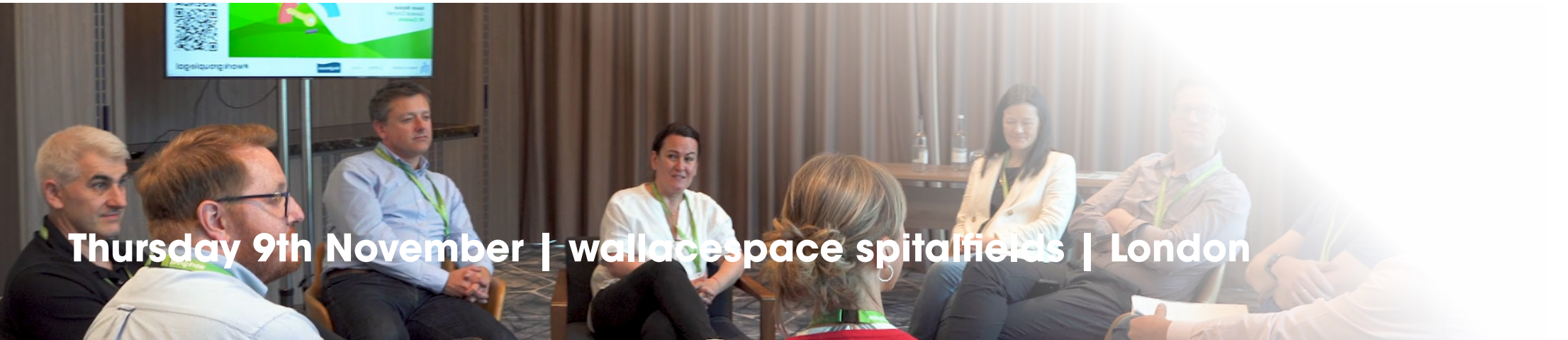
Back to the workgroups.

There are once again 6 to choose from. Take your pick.

A second round of workgroups, with round-ups back in the main room, followed swiftly by lunch.

RECAPS + CALL-TO-ACTION
1250 - 1310

LUNCH
1310 - 1400



VOSTOK



OPTION 1

Softly, softly, catchee efficiency.

Legal design: start from scratch or improve incrementally? And how to convince sceptic stakeholders either way.



Harry Borovick
General Counsel
Luminance

ARMSTRONG



OPTION 3

BIDE? EDIB? IBED? Putting the Belonging in DE&I.

As a leader, do you intentionally strategise around belonging? Is this something you take responsibility for, or leave to HR?



Flora Rostami-Bryan
Head of Legal
Causaly

TELSTAR



OPTION 5

Privacy pareto.

Where are the easy wins and low-hanging fruit for privacy + compliance? How do I stay afloat in an ocean of increasing regulatory complexity and privacy-related threats?



Zeno Capucci
General Counsel
Docplanner

VALENTINA



OPTION 2

Toeing the tricky line, between ethics and profit.

GCs are both commercial leaders and ethical guardians. But how do I toe this tricky line, when we're one thing and the other?



Natalie Salunke
General Counsel
Zilch

GAGARIN



OPTION 4

Grow fast, grow safely.

Maximising agile development methods to deliver the best and the fastest legal provision during rapid growth.



Arvinder Mangat
General Counsel
Encompass

ALDRIN



OPTION 6

The 4 As of Purposeful Alignment.

How can we apply this model for ourselves and our teams to feel aligned and fulfilled: within ourselves, our work and each other?



Manu Kanwar
Founder
LexSolutions

PANEL 2
1400 - 1440



Let's give Legal a makeover.

**How can Legal storytell its value,
and let all functions celebrate our
wins like their own?**

What's the rep of your in-house team in
the rest of the business, how do your law-
yers engage with other functions, and
how do Legal Ops factor in?



Helen Selby
General Counsel
Asda



Kris Comerford
Chief Commercial Officer
Asda



Harpreet Sagoo
General Counsel & Company Secretary
Ricardo plc



Kate Tyers
Legal Director
Ricardo plc



Rachael Cooper
Head of Commercial & Tech
Plume

APOLLO - SOYUZ



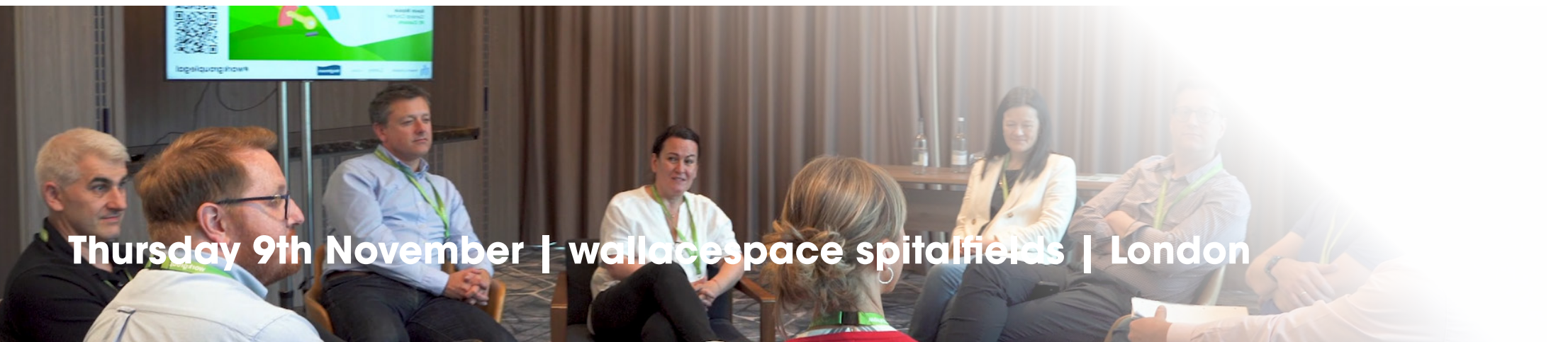
WORKGROUPS 3
1450 - 1600

Choose your final workgroup.

These is the last round of workgroups. Again, 6 to choose from.

Then back to the main room for round-ups, followed by a short break before the final panel discussion.

RECAPS + BREAK
1600 - 1620



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VOSTOK

OPTION 1

Stop them sweating the small stuff.

How do I get my lawyers to embrace the 80-20, cut through contract fat, and focus on the high-risk?



Zuzana Blazkova
General Counsel
Benefex

ARMSTRONG

OPTION 3

What is my worth?

What tactics - from timing and job titles, to data and choice of line manager - can I use to negotiate a higher salary with colleagues unfamiliar with legal salaries?



Ellie Forrest-Charde
Global Legal Director
EssenceMediacom

ALDRIN

OPTION 5

The real radar of risk.

What risk can we address later? What risk is fundamental now? Doesn't the real risk come from not moving swiftly enough?



Jonathan Keen
Head of Legal, EMEA & APAC
Figma



VALENTINA

OPTION 2

VC/GC. What do investors expect from portfolio Legal?

A workgroup on venture capital expectations, co-led by one GC and the lead counsel of their VC investor.



Sam Ross
VP, GC
Remote



Joe Stoleran
VP, Europe Legal
Index Ventures

GAGARIN

OPTION 4

Are we spineless?

Does our in-built conflict of interest prevent GCs from standing up to do the right thing? How can we support the independence of in-house teams despite commercial pressures?



Jeremy Barton
Partner, General Counsel
KPMG UK

TELSTAR

OPTION 6

Demanding law firm diversity - an in-house responsibility?

What demands on partner diversity are you making of your outside counsel? Should demanding this be up to in-house leaders?



Kate Tyers
Legal Director
Ricardo plc



PANEL 3
1620 - 1700

GC GAMESHOW!



RED TEAM and **BLUE TEAM** go head-to-head in this first-ever GC gameshow.

Presented with a series of dilemmas, teams will race to “buzz in” with their answer, whilst the opposing team has to disagree.

And it’s up to you - the audience - to vote who answered best with your paddles!

Prizes to be won!

CLOSE + DRINKS
1700 onwards.



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APOLLO - SOYUZ

workgroup/Legal
AUTUMN 2023

+ Drinks and canapés.



YOUR HOST

Kim Herman
Partner
Sullivan & Worcester

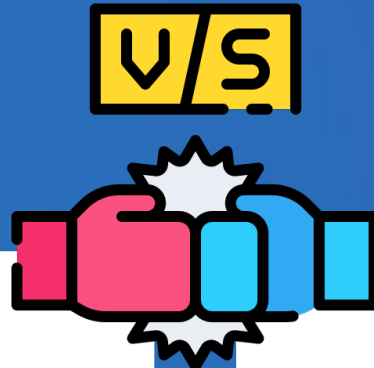
RED TEAM



Ellie Forrest-Charde
Global Legal Director
EssenceMediacom



Zuzana Blazkova
General Counsel
Benefex



BLUE TEAM



Jeremy Barton
Partner & General Counsel
KPMG UK



Vivienne Inmonger
General Counsel
McGee

Here's how to get involved.

1. Register online [here](#) for £550+VAT*.
2. Pick your workgroups the week before the event.
3. Enjoy Workgroup Legal!

*Invoices also available, upon request. You can contact us [here](#).

Please note - registrations from those who do not lead an in-house legal team will be refunded.

Sponsorship enquiries can be made via email [here](#).



Follow Workgroup on LinkedIn [here](#) for all event updates.



It was a brilliant experience. The interaction and discussions with other GCs/Heads of Legal was **much more valuable than the usual presentation-style events.**



Marianne Jarvis
Head of Legal
Hall & Woodhouse

If you are responsible for leading a team of legal professionals then I'd **highly recommend attending the next event.** 10/10 for the organiser Peter Daniels, the speakers, attendees and venue.



Sarah Carr
Group Head of Legal - Commercial & IP
LeoVegas Group

Workgroup Legal is my favourite event in the calendar - engaging, motivating and a brilliant way of networking with your peers... Roll on next year!



Michael Astle
Executive Director, Legal Affairs
Quotient Sciences

This was a great day. Super insightful and a chance to interact with others facing the same challenges in a supportive and helpful environment.



Dan Dally
Head of Legal - EMEA
Confluent

